

Month-to-Month Sales Trends Report December 2016



ETOWAH COUNTY MONTHLY HOME SALES REPORT

Reported by REALTORS® for Month Ending December 2016

MONTHLY TOTALS

	Monthly Numbers SOLD	Year-To-Date	Average Selling Price	Median Selling Price	Avg. Days on Market	# of Units on the Market	Inventory vs. Sales Ratio
December '16	62	936	120,002	109,150	152	600	9.68%
Last Month November '16	59		111,045	84,500	128	630	10.68%
Change This Month vs. Last	5.08%		8.07%	29.17%	18.75%	-4.76%	-9.37%
Last Year December '15	45	800	131,607	125,000	165	696	15.47%
Change '15 vs. '16	37.78%	17.00%	-8.82%	-12.68%	-7.88%	-13.79%	-37.43%

MARKET OVERVIEW BY PROPERTY TYPE

SINGLE FAMILY	Number Sold Dec '16	Percent Of Market	Average Selling Price of Solds	Solds Median Selling Price	Solds Avg. Days on Market	Total Homes on Market Dec '16
Existing:	60	96.77%	117,853	100,500	156	586
Condo (New & Existing):	0	0.00%	0	0	0	0
New Construction:	2	3.23%	184,450	184,450	25	14

SOLDS PRICE DISTRIBUTION

SALES PRICE RANGE	Monthly: December 2016		Total for Year 2016	
	# Sales:	% Share	# Sales	% Share
\$99,999 or Less:	30	48.39%	443	47.33%
\$100,000 to \$150,000:	13	20.97%	212	22.65%
\$150,001 to \$200,000:	11	17.74%	136	14.53%
\$200,001 or Greater:	8	12.90%	145	15.49%

NOTE: Based upon data supplied by the reporting Boards/Associations of REALTORS® or their Multiple Listing Service®